

# ISAAC SCOTT FERNANDEZ

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**OBJECTIVE** An internship in finance that provides additional training and experience resulting in a leadership development position that utilizes my managerial, entrepreneurial, and problem solving skills.

**EDUCATION** **University of Connecticut, Storrs, CT** **May 2010**  
• MBA, Finance with a secondary concentration in Venture Consulting

**University of Maine, Orono, ME** **May 2008**  
• Business, Finance with a minor in Economics  
• GPA: 3.76

**RELATED** **Collegiate Entrepreneurs Inc., Braintree, MA** **September 2006 - September 2008**  
**EXPERIENCE** Senior Regional Manager

- Led the sale and production of \$675,000 worth of residential house painting
- Managed and trained 11 managers and 50 painters
- Collaborated with executives to develop and implement corporate strategy
- Activities included: recruiting and sponsorship across Maine, classroom and field trainings, marketing, estimating, sales, and supervision of all production

**Private Investor - R. Bodwell, Orono, ME** **May 2007 - September 2008**

Financial Assistant

- Providing investment opinion and news focused on Canadian Oil & Gas trusts to guide investment decisions

**SPIFFY, Student Portfolio Investment Fund** **December 2006 - May 2008**

Co - President

- A \$1,300,000 real-money investment fund autonomously managed by undergraduates
- Activities included: Setting portfolio strategy, presenting investment ideas, executing orders, selecting and training V.P.s , entering analyst competitions and leading public relations
- Successfully pioneered a SPIFFY outreach program, visiting 5 schools and over 300 students in low income counties of Maine

**Collegiate Entrepreneurs Inc., Braintree, MA** **September 2005 - September 2006**

Regional Manager

- Entirely responsible for the sale and production of \$220,000 worth of residential house painting

**Collegiate Entrepreneurs Inc., Braintree, MA** **December 2004 - September 2005**

Branch Manager

- Entirely responsible for the sale and production of \$90,000 worth of residential house painting

**HONORS** Manager of the Year - Collegiate Entrepreneurs Inc. **2007**

**& AWARDS** • Awarded for a consistently high quality of operation and customer satisfaction

Regional Manager of the Year - Collegiate Entrepreneurs Inc. **2006**

- Awarded for the highest average production per Branch Manager